

A. For Equity Issues

Name of the issue: ICICI Prudential Life Insurance IPO

1	Type of issue (IPO/ FPO)	IPO
2	Issue size (Rs crore)	6,056.79
3	Grade of issue alongwith name of the rating agency	NA
4	Subscription level (number of times). If the issue was undersubscribed, please clarify how the funds were arranged.	Overall 10.48*

*After Technical Rejections, excluding the anchor portion

5	QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges (See Clause 35 of the listing agreement)	
	(i) allotment in the issue	5.69%
	(ii) at the end of the 1st Quarter immediately after the listing of the issue (September 30, 2016)	4.95%
	(iii) at the end of 1st FY (31st March, 2017)*	9.28%
	(iv) at the end of 2nd FY (31st March, 2018)*	10.24%
	(v) at the end of 3rd FY (31st March, 2019)*	10.20%

*Shareholding pattern uploaded on the website of NSE representing holding of "Institutions" category.

6 Financials of the issuer on standalone basis (as per the annual financial results submitted to stock exchanges under Clause

(Rs. in crores)

Parameters	1st FY (March 31, 2017)*	2nd FY (March 31, 2018)**	3rd FY (March 31, 2019)***
Income from operations	22,155.30	26,810.70	30,578.30
Net Profit for the period	1,682.23	1,619.83	1,140.65
Paid-up equity share capital	1,435.35	1,435.50	1,435.78
Reserves excluding revaluation reserves	4,699.61	5,119.37	5,416.41

*Source- Annual Report 2017

**Source- Annual Report 2018

***Source- Audited Financial Results as uploaded on the website of the stock exchange for the year ended March 31, 2019.

7 Trading status in the scrip of the issuer (whether frequently traded (as defined under Regulation 2 (j) of SEBI (SAST)

	Regulations, 2011) or infrequently traded/ delisted/ suspended by	Frequently Traded
	(i) at the end of 1st FY (31st March, 2017)	Frequently Traded
	(ii) at the end of 2nd FY (31st March, 2018)	Frequently Traded
	(iii) at the end of 3rd FY (31st March, 2019)	Frequently Traded

8 Change, if any, in directors of issuer from the disclosures in the offer document (See Clause 30 of the listing agreement)

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (31st March, 2017)	No change	No change
	Mr. R.K. Nair	Appointment
(ii) at the end of 2nd FY (31st March, 2018)	Mr. Raghunath Hariharan	Appointment
	Mr. Dileep Choksi	Appointment
	Prof. Marti G Subrahmanyam	Cessation of tenure
	Mr. Adrian O'Connor	Resignation
	Ms. Rama Bijapurkar	Cessation of tenure
	Mr. Sandeep Bakshi	Resignation
(iii) at the end of 3rd FY (31st March, 2019)	N.S.Kannan	Appointment
	Ms. Chanda Kocchar	Resignation
	Mr. Anup Bagchi	Appointment
	Mr. Vinod Kumar Dhall	Retired
	Ms. Vibha Paul Rishi	Appointment

9 Status of implementation of project/ commencement of commercial production (as submitted to stock exchanges under Clause 41 (IV) (e) of the listing agreement)

(i) as disclosed in the offer document	Not Applicable*
(ii) Actual implementation	Not Applicable*
(iii) Reasons for delay in implementation, if any	Not Applicable*

* Not Applicable as the IPO was only an Offer for Sale by Selling Shareholder
Source: Prospectus dated August 5, 2016

10 Status of utilization of issue proceeds (as submitted to stock exchanges under Clauses 41, 43 and 43A of the listing agreement)

(i) as disclosed in the offer document	Not Applicable*
(ii) Actual utilization	Not Applicable*
(iii) Reasons for deviation, if any	Not Applicable*

* Not Applicable as the IPO was only an Offer for Sale by Selling Shareholder

11 Comments of monitoring agency, if applicable (See Regulation 16 of SEBI (ICDR) Regulations, 2009 read with Clause 43A of the listing agreement)

(a) Comments on use of funds	
(b) Comments on deviation, if any, in the use of proceeds of the issue from the objects stated in the offer document	Not Applicable*
(c) Any other reservations expressed by the monitoring agency about the end use of funds	

* Not Applicable as the IPO was only an Offer for Sale by Selling Shareholder

12 Price-related data

Issue price (Rs): 334.00

Price parameters	At close of listing day (29th September, 2016)	At close of 30th calendar day from listing day (28th October, 2016)	At close of 90th calendar day from listing day (27th December, 2016)	As at the end of 1st FY after the listing of the issue (31st March 2017)			As at the end of 2nd FY after the listing of the issue (31st March 2018)			As at the end of 3rd FY after the listing of the issue (31st March 2019)		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	297.55	308.6	295.45	382.4	386.95	271.0	388.6	509.4	363.2	350.25	462.2	284
Index (of the Designated Stock Exchange):	8,591.25	8,638.00	8,032.85	9,173.75	9,218.40	7,893.80	10,113.70	11,171.55	9,075.15	11623.9	11760.20	10,004.55
Sectoral Index (mention the index that has been considered and reasons for considering the same)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Source: NSE Limited

13 Basis for Issue Price and Comparison with Peer Group & Industry Average (Source of accounting ratios of peer group and industry average may be indicated; source of the accounting ratios may generally be the same, however in case of different sources, reasons for the same may be indicated)

Accounting ratio	ICICI Prudential Life Insurance Company Limited	As disclosed in the offer document ⁽¹⁾ (See Clause (2) (VII) (K) of Schedule VIII to SEBI (ICDR) Regulations, 2009)	At the end of 1st FY (31st March 2017) ⁽³⁾	At the end of 2nd FY (31st March 2018) ⁽⁴⁾	At the end of 3rd FY (31st March 2019) ⁽²⁾
Basic EPS	Issuer:				
	Standalone	11.54	11.73	11.28	7.9
	Consolidated	11.54	11.73	11.28	7.9
	Peer Group:	-	-	-	-
Dilute EPS	Issuer:				
	Standalone	11.53	11.72	11.28	7.94
	Consolidated	11.53	11.72	11.28	7.93
	Peer Group:	-	-	-	-
Basic P/E	Issuer:				
	Standalone	28.90	32.60	34.45	44.0
	Consolidated	28.90	32.60	34.45	44.2
	Peer Group:	-	-	-	-
Diluted P/E	Issuer:				
	Standalone	29.00	32.63	34.45	44.1
	Consolidated	29.00	32.63	34.45	44.2
	Peer Group:	-	-	-	-
RoNW	Issuer:				
	Standalone	31.20%	27.42%	24.63%	16.18%
	Consolidated	31.20%	27.42%	24.63%	16.17%
	Peer Group:	-	-	-	-
NAV per share based on balance sheet	Issuer:				
	Standalone	37.20	42.74	45.81	49.1
	Consolidated	37.20	42.74	45.79	49.0
	Peer Group:	-	-	-	-

Notes:

(1) Sourced from Prospectus dated September 23, 2016. Disclosure is based on the standalone and consolidated financial information disclosed in the Prospectus for Fiscal 2016.

(2) Source Audited Financial Statements for the financial year ending March 31, 2019

Key ratios for the Company for the three fiscal years stated above shall be calculated as follows:

(i) EPS - EPS calculation is in accordance with Accounting Standard 20 "Earnings per share" issued by ICAI

(ii) P/E - There are no listed life insurance companies in India. MFS, which is a holding company for Max Life Insurance, is the only listed company where the listed parent holding company's main operating business is that of life insurance.

(iii) RoNW - Return on net worth (%) is Net profit attributable to equity shareholders divided by Average net worth excluding preference share capital (average for two years).

(3)Source-Annual Report 2017

Any other material information

17-Oct-16	Informed regarding "Authorised Key Managerial Personnel to determine materiality of events/information".
17-Oct-16	Informed that the Company has fixed November 03, 2016 as the Record Date for the purpose of Payment of Interim Dividend, if declared.
19-Oct-16	Informed regarding Quarterly Statement on Investor Complaints / Grievances Redressal Mechanism for the Quarter ended September 30, 2016, under Regulation 13(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
25-Oct-16	Informed that the meeting of the Board of Directors of the Company held on October 25, 2016 which inter alia, has approved the following:- Payment of second interim dividend of Rs. 1.75 per equity share (including special dividend of 0.65 per equity share) of face value of Rs. 10 each, for Q2-FY2017. Additionally the Company note that henceforth the Board would consider dividend on a half-yearly basis.
17-Jan-17	Informed regarding Quarterly Statement on Investor Complaints / Grievances Redressal Mechanism for the Quarter ended December 31, 2016, under Regulation 13(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
17-Jan-17	Informed about the disclosures pursuant to regulation 30 read with para A of part A of Schedule III of Securities and Exchange Board of India (Listings Obligations and Disclosures Requirements) Regulations, 2015.
3-Mar-17	Informed about sale of shares in Kalpataru Power Transmission Limited
15-Mar-17	Informed about allotment of 17,100 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
27-Mar-17	Intimation under regulation 30 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulation, 2015
28-Mar-17	Informed about allotment of 6,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
6-Apr-17	Informed that pursuant to Regulation 29(1) (a) & (e) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, kindly be informed that a Meeting of Board of Directors of the Company is scheduled to be held on Tuesday, April 25, 2017 to consider and approve the audited annual accounts for the financial year ended March 31, 2017 and to consider recommendation of dividend, if any, for the financial year ended March 31, 2017.
18-Apr-17	Informed about Compliance Certificate from the Compliance Officer of the Company and the authorised representative of the Transfer Agent under Regulation 7(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the half year ended March 31, 2017
21-Apr-17	Informed that the Company will host an earnings call with analysts and investors at 19:30 p.m. (IST) on April 25, 2017 to discuss financial results of the Company for the quarter ended March 31, 2017. The transcript of the conference call will be posted on the Company's website at www.icicilife.com
3-May-17	Informed about allotment of 3,600 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
22-May-17	Informed about allotment of 1,100 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
24-May-17	Informed that the Register of Members & Share Transfer Books of the Company will remain closed from July 11, 2017 to July 17, 2017 (both days inclusive) for the purpose of Payment of Final Dividend & Annual General Meeting (AGM) of the Company to be held on July 17, 2017
15-Jun-17	Informed about allotment of 10,600 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
4-Jul-17	The company has expressed interest to evaluate taking over policyholders' liabilities and assets of Sahara Life
10-Jul-17	Informed about allotment of 44,100 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
28-Jul-17	Informed about allotment of 5,450 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
28-Jul-17	The Company made a proposal to IRDAI to take over the liabilities of the policyholders' along with the corresponding assets of Sahara Indian Life Insurance Company Limited. The authority has on July 28, 2017 issued an order directing the Company to take over the life insurance portfolio. This is not a merger and is only a transfer of the life insurance portfolio business. The portfolio being transferred is less than 1% of the balance sheet's size of the Company
14-Aug-17	Informed about allotment of 16,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
11-Sep-17	Informed about allotment of 20,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
26-Sep-17	Informed about allotment of 19,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
30-Nov-17	Informed about allotment of 1,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
12-Jan-18	The Company vide its letter dated July 28, 2017, informed the exchange about IRDAI's order on taking over the policy holders' liabilities and corresponding assets of Sahara Indian Life Insurance Company Limited. On appeal filed by SIL, the SAT has set aside the aforesaid order
30-Jan-18	Informed about allotment of 2,500 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
27-Feb-18	Informed about allotment of 24,250 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
27-Mar-18	Informed about allotment of 4,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
25-Apr-18	Informed about allotment of 41,625 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
15-May-18	Informed about allotment of 7,600 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
11-Jun-18	Informed about allotment of 7,100 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
11-Jul-18	Informed about allotment of 10,466 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
23-Jul-18	Notice of postal ballot dated July 23, 2018
25-Aug-18	Declaration of results of postal ballot along with report issued by Scrutinizer
18-Sep-18	ICICI Prudential Life Insurance Company Limited has informed Exchange regarding a Press Release, titled "ICICI Prudential Life and Saraswat Co-operative Bank sign bancassurance partnership"
21-Sep-18	Informed about allotment of 980 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
25-Oct-18	Informed about allotment of 18,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
20-Nov-18	Informed about allotment of 20,000 Equity Shares of Face Value of Rs. 10 each under Employee Stock Option Scheme
12-Feb-19	Informed about the appointment of Mr. M.S. Ramachandran as an independent chairman of the company with effect from March 5, 2019
5-Mar-19	Informed about the tenure completion of Mr. Vinod Kumar Dhali as an independent director and chairman of the company with effect from March 4, 2019
28-Mar-19	Prudential Corporation Holdings Limited completes sale of 3.71% stake in ICICI Prudential Life Insurance Company Limited