

1. Date:

D	D	M	M	Y	Y	Y	Y
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Export Presentation/Negotiation under DC Documents Instruction

To: Hong Kong and Shanghai Banking Corporation Limited, International Banking Unit, GIFT City

HSBC Bill Reference No (Bank use only) <input style="width: 95%;" type="text"/>	Export Account Number <input style="width: 95%;" type="text"/>								
2. Instruction (Application) This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> Payment to us after receipt of funds from the DC <input type="checkbox"/> For negotiation with recourse <input type="checkbox"/> At sight <input type="checkbox"/> after acceptance </div> <div style="width: 48%;"> <input type="checkbox"/> For negotiation without recourse <input type="checkbox"/> Forfaiting <input type="checkbox"/> Finance against <input type="checkbox"/> Bank / <input type="checkbox"/> Customer Lines </div> </div>									
3. Other Instructions <i>if applicable</i> <input type="checkbox"/> Documents to be forwarded unchecked <input style="width: 90%;" type="text"/>									
4.1 Beneficiary/Drawer Name (the Customer) <input style="width: 95%;" type="text"/>	4.2 Beneficiary/Drawer Address <input style="width: 95%;" type="text"/>								
4.3 Name of Contact Person <input style="width: 95%;" type="text"/>	4.5 Contact Email Address <input style="width: 95%;" type="text"/>								
4.4 Contact Tel Number <input style="width: 95%;" type="text"/>	4.5 Beneficiary/Drawer GST Number <input style="width: 95%;" type="text"/>								
5.1 Bill Currency <input style="width: 95%;" type="text"/>	5.2 Bill Amount <input style="width: 95%;" type="text"/>								
5.3 Tenor <input type="checkbox"/> Sight <input type="checkbox"/> <input style="width: 40px;" type="text"/> days <input style="width: 250px;" type="text"/>									
6.1 Applicant/Drawee Name (the Buyer) <input style="width: 95%;" type="text"/>	6.2 Applicant/Drawee Address <input style="width: 95%;" type="text"/>								
6.3 Documents to be forwarded to DC Issuing Bank/Collecting Bank Name, Address and SWIFT code <input style="width: 95%;" type="text"/>	6.4 Customer's Reference Number (e.g. Invoice number) <input style="width: 95%;" type="text"/>								
	6.5 DC Number <input style="width: 95%;" type="text"/>								
7. Insurance Insurance to be covered by <input type="checkbox"/> Applicant / <input type="checkbox"/> Drawee / <input type="checkbox"/> Ultimate Buyer									
8. Financing Details <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <input type="checkbox"/> <input style="width: 40px;" type="text"/> days <input type="checkbox"/> due date: <table border="1" style="display: inline-table; text-align: center;"> <tr> <td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td> </tr> </table> </div> <div style="width: 48%;"> Benchmark <input style="width: 40px;" type="text"/> + Spread <input style="width: 40px;" type="text"/> % <input type="checkbox"/> Fixed <input type="checkbox"/> Floating <input type="checkbox"/> reset every <input style="width: 100px;" type="text"/> Collect Interest <input type="checkbox"/> Rear Ended <input type="checkbox"/> Upfront if rear ended specify Frequency <input style="width: 150px;" type="text"/> </div> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div style="width: 48%;"> Interest Rate <input style="width: 40px;" type="text"/> % </div> <div style="width: 48%;"></div> </div>		D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		

9. Brief Description of Goods *(In case of space constraint provide details as an annexure to this form)***10. Number of Documents attached**

Document	Org	Copy		Org	Copy
10.1 Drafts			10.2 Invoices		
10.3 Customs Certificate			10.4 Customs Invoice		
10.5 Insurance Policy			10.6 Packing List		
10.7 Weight Note			10.8 Certificate of Origin		
10.9 Bill of Lading			10.10 Airway Bill		
10.11 Inspection Certificate			10.12 Export Licence		
10.13 Non-negotiable B/L			10.14 Beneficiary Certificate		
10.15 Forwarders Cargo Certificate			10.16 Shipment Advice		
Other Documents			10.17 GSP Form A		
10.18			10.19		
10.20			10.21		
10.22			10.23		

11. Proceeds Disposal☐ Deduct *(Amount)* to repay loan number ☐ Credit Our account number ☐ Use Exchange Contract to convert proceeds *(if applicable)* Contract No. ☐ Credit to our account with Other bank account number ☐ Other Instructions BIC / SWIFT Code ☐ Pay to Beneficiary *(name and address)*

Account No,

Name of Bank and SWIFT

Intermediary Bank Details and SWIFT

12. Account to be debited for Charges *(if applicable)*

Currency

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/standard-trade-terms or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms). This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp