

Europe-India trade and investment opportunities Slated to take up the mantle of the next G20 presidency, India has emerged as

been paying keen attention and the two markets are laying the groundwork for the proposed India-EU Broad-Based Trade and Investment Agreement. Ready yourself with HSBC's local and regional expertise and gain access to the multitude of markets and opportunities that a stronger EU-India relationship promises.

one of the fastest-growing economies in the world. The European Union has

EU-India trade



largest trading partner,

making up 11.1% of

total trade in 2019

Attracting foreign investments in...



(US\$95.1 billion)

in goods was worth

around €80 billion



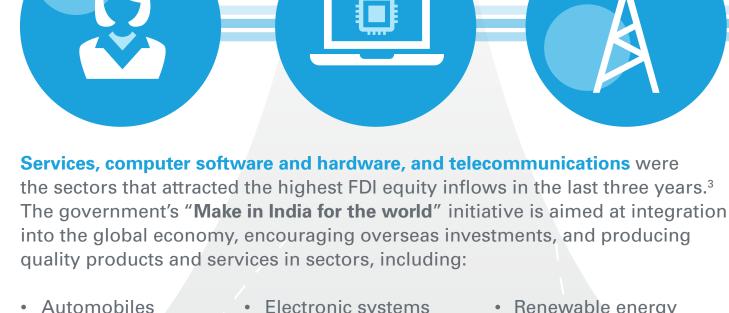
second-largest destination for

Indian exports¹

Digital and business services, transportation, manufacturing, machinery and equipment were the top FDI sectors in Europe last year.²

India:

Europe:



Aviation

Biotechnology

Electric vehicles



Setting up a business has also been made easier thanks to a one-stop digital

Electronic systems

Pharmaceuticals

Oil and gas

state-level have improved India's business climate. An inter-ministerial committee will fast-track decisions on FDI proposals, and state authorities have introduced reforms, such as a new online system for land allotment for overseas investments.

Renewable energy

Textile and garments

Tourism and hospitality

- platform under the 'Investment Clearance Cell' initiative.

days

It now takes 5 days to

set up a business in

India today, compared

to 30 days in 2009⁴

Where in India are foreign

investors putting their money?

days

Turnaround time

of ships in India

has halved in

the last decade⁵

Maharashtra

US\$20.89 million



In 2019, India jumped

14 places to number 63

in the World Bank's Ease

of Doing Business Index⁶

Karnataka

US\$10.65 million

Gujarat

US\$23.83 million



Almost every sector

in the Indian economy

is digitising and

automating.

Opportunities for

European firms include

supporting digital

capacity building,

including digital infrastructure, data privacy and protection, biometric digital identity, and consultative skills.

* Cumulative FDI inflows (October, 2019 - December, 2020) India: Future-ready, today

Future opportunities in... India-UK:

India and the UK have strong historical and trade links. There is prospective business in infrastructure and manufacturing, both important sectors in India's flagship "Make in India" initiative. Significant opportunities also enhance financial regulation talks lie in pharmaceuticals and healthcare, outsourcing, telecommunications, construction, education, clean energy,

India: Investing in a greener future...

Total number of electric vehicles (EVs)

The urban opportunity

Rapid urbanisation in

India drives a demand

for urban infrastructure

expertise, investment

and innovation in

affordable housing,

urban transportation,

public health systems

and utilities.

communicated with in their preferred language. This creates opportunities in discretionary goods and services, including entertainment, tourism, and other forms of recreation.8

Aspirational,

connected consumers

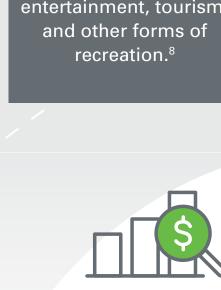
India's consumers are

increasingly mobile-

first, located beyond

tier-one cities, and

expect to be



UK exports to India, 2019:

US\$9.96 billion

Imports from India, 2019:

US\$20.04 billion¹⁰

electrical vehicles and retail.

67,6605+

sold in India, as of April 2021¹¹

EU exports to India, 2019:

US\$42.78 billion

Imports from India, 2019:

US\$44.35 billion⁸



India has set a target of 450 gigawatts of renewable energy by 2030

CO2 emissions

environmentally beneficial initiatives, integrating environmental, social and governance criteria into actionable business and investment decisions. HSBC has also earmarked Rs 100 crore (US\$13.7 million) in their 'Skills For Life' initiative to upskill, educate and empower youths and women to enable them to have sustainable livelihoods.

Gaurav Sahgal Managing Director, Corporate Banking (WI) & Country Head International Subsidiary Banking **HSBC** India gauravsahgal@hsbc.co.in

6 Doing Business 2020, The World Bank.

8 Digital India, McKinsey Global Institute, 2019:

BrandConnect

Footnotes:

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The EU is one of the largest investors in India. The India-EU Strategic Partnership: A Roadmap to 2025 aims to strengthen dialogue between Indian and EU businesses. including SMEs and start-ups, and

between the two markets.

India-EU:

 Electric buses Electric four-wheeler passenger cars, including hybrids Indian Railways aims to be a net zero carbon emitter

US\$1.4 billion¹² in government funds to encourage adoption of EVs, including: Electric two-wheelers Electric three wheelers, including e-rickshaws

by 2030 and eliminate an annual 7.5 million tonnes of

All stations in the Indian Railways' network have

energy-efficient LED lights installed

 Long-distance trains are fitted with bio-toilets, which may prevent emissions of up to 155 tonnes of CO2 each year

HSBC is committed to doing good and building a more sustainable world. The Green Deposits programme allows you to invest your surplus funds into

For more information, please contact: Manasi Pandey **Mohit Agarwal**

HSBC India

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11 Department of Heavy Industry, Ministry of Heavy Industries & Public Enterprises, Government of India. FAME India Scheme Phase II (National Mission on Electric Mobility). April 2021. https://fame2.heavyindustry.gov.in/ 12 Forbes, India Offers \$1.4 Billion In Subsidies To Support The Domestic Electric Vehicle Industry

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India and South Asia **HSBC** India mohitagarwal@hsbc.co.in

Director & Head Managing Director, Head of Multinational Europe-India Corridor manasi.pandey@hsbc.co.in

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