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1. Date:	D	D	M	M	Υ	Υ	Υ	Υ

Application for a Pre-shipment Seller Loan To: Hong Kong and Shanghai Banking Corporation Limited,	Office					
For Bank Use Only Loan No.	Due Date D M M Y Y Y					
2. Instruction (Application) This is an application for the trade service(s) specified below. Ple required information and provide any instructions related to the						
Pre-shipment Seller Loan - (Order Based / DC) Pre-shipment Seller Loan - Running Account Basis The amount of the Pre-shipment Seller Loan shall not exceed a pre-shipment seller not exceed	percentage of the value of the pro-forma invoice, as agreed by HSBC.					
3.1 Borrower Name (the Customer)	3.2 Name of Contact Person					
3.3 Borrower Tel/Email	3.4 Borrower Export Account Number (if known) 3.5 Borrower GST Number					
4.1 Loan Currency	4.2 Loan Amount					
4.3 Loan Tenor days due date: D D M M Y Y Y Y 4.4 Interest Rate %	4.6 Loan Disbursement Date					
4.5 Benchmark + Spread %	Fixed Floating reset every					
5.1 Buyer's Name* (in full) 5.3 Documentary Credit No.(if applicable)	5.2 Buyer's Address					
Please refer to the attachment(s)	5.4 Sales Contract/ Pro-Forma Invoice/ Purchase Order No.					
6. Proceeds Disposal Credit account No.]					
7. Brief Description of the Goods / Service						
8. Foreign Exchange Contract No. (if applicable)	9. Charges Debit interest and charges from account No.					
At Maturity - Specific Instructions please mention debit account number for repayment of prince	cipal amount at maturity					
11. Special Instructions (if any)						

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We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/standard-trade-terms or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp